



# TRADEPOINT VENDOR NETWORK DIRECTORY 2023 & 2024 EMPOWERMENT ACADEMY ALUMNI



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## Business Certification Definitions

**ACDBE** – Airport Concessions Disadvantaged Business Enterprise

**DBE** – Disadvantaged Business Enterprise

**EDWOSB** – Economically Disadvantaged Women-Owned Small Business

**LBE** – Local Business Enterprise

**MBE** – Minority Business Enterprise

**MWAA LDBE** – Metropolitan Washington Airports Authority Local Disadvantaged Business Enterprise

**SBE** – Small Business Enterprise

**SBR** – Small Business Reserve

**VOSB** – Veteran-Owned Small Business

**VSBE** – Veteran Small Business Enterprise

**WBE** – Women Business Enterprise

**WOSB** – Women-Owned Small Business



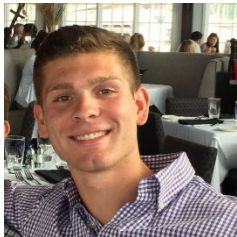
## Construction & Site Development

### Dirt Plus Inc. '23

Website: [www.dirtplus.biz](http://www.dirtplus.biz) Email: [adecesarisiii@dirtplus.biz](mailto:adecesarisiii@dirtplus.biz) Phone: (301) 219-7779

Certifications: VOSB, MBE

**Dirt Plus Inc.**, is a site work contractor and land development company based out of Upper Marlboro and is family owned and operated by US Army Veteran, Anthony DeCesaris. Anthony entered the family business after his service in the United States Army. By 1993, Anthony focused on site work, demolition, and general contracting services to some of the most prestigious developers in the Washington D.C. Metropolitan area. Today, Dirt Plus primary services include land development, full site development, storm water management, and bond release. Most of their work is performed in Prince George's County but they also operate in Charles County, Anne Arundel County, Montgomery County, Calvert County, Baltimore City, Baltimore County, and the District of Columbia.



**Anthony DeCesaris III** represented Dirt Plus inc. for the TradePoint Atlantic Empowerment Academy. Anthony is currently in charge of acquisitions and development for Dirt Plus. Prior to working for the family business, Anthony worked for D.R. Horton as a land acquisition project manager. Anthony graduated from the Darla School of Business from the University of South Carolina with a dual major in finance and real estate.



## M Luis Construction '23

Website: [www.mluisconstruction.com](http://www.mluisconstruction.com) Email: [natalia@mluisconstruction.com](mailto:natalia@mluisconstruction.com) Phone: (410) 545-0641

Certifications: MBE, WBE

**M Luis Construction** is a woman and minority-owned asphalt manufacturer, asphalt paving, flatwork concrete construction, and general contractor founded in 1985 by Albertina and Manuel Luis. They specialize in roadway resurfacing, reconstruction, patching, flatwork construction, and streetscapes. M Luis Construction also operates two asphalt plants, serving Maryland, Washington D.C., and Northern Virginia from their central locations in Rockville and Glen Burnie. The plants provide quality asphalt, aggregates, and sand. M Luis Construction works with federal, state, county, and municipal agencies, as well as contractors, utility companies, and site developers.



**Natalia Luis** represented M Luis Construction for the TradePoint Atlantic Empowerment Academy. Natalia is the Co-CEO and Owner of M Luis Construction. She is a top-performing, solutions-driven Co-CEO with decades of experience leading multi-million-dollar organizations from start-up and transition, to accelerated growth. Natalia has won multiple awards and international recognition which verify her successes and leadership skills. Natalia earned a double bachelor's degree in

international business and marketing from the University of Maryland and has also attended several Ivy League executive business programs.

**NAICS Codes:** 324121 (*Asphalt Paving*), 423320 (*Masonry Wholesale*), 423930 (*Recycling Wholesale*)



## Cavalla Construction '24

Website: [www.cavallaconstruction.com](http://www.cavallaconstruction.com) Email: [nikki@cavallaconstruction.com](mailto:nikki@cavallaconstruction.com) Phone: (443) 545-1987

Certifications: EDWOSB, MW/SBE

**Cavalla Construction** is a minority, woman-owned full-service site work contractor that provides all site work needs including site demolition, excavation, concrete, and storm water management services, and much more. Cavalla Construction is operated by a highly skilled staff with members that have an average of twenty years in the construction industry. Cavalla understands the basic principle that long term profits follow safety and quality, and that is then preceded by teamwork.

CAVALLA  
CONSTRUCTION



**Nikki Oyefeso** is the President of Cavalla Construction, a prominent site construction company that excels in site preparation, underground utilities, and facilities management. With a career spanning over ten years in the construction industry, Ms. Oyefeso has amassed extensive experience in commercial and industrial projects across the metro Washington and Baltimore areas, as well as West Africa.

At Cavalla construction, Nikki plays a multifaceted role, overseeing not only project execution, but also managing daily office operations, compliance, safety, claim mitigation, accounting, estimating, and field operations. Her leadership ensures the smooth running of operations and the delivery of high-quality results. Her expertise extends beyond construction as she is also a seasoned strategy and operations specialist. With over 25 years of experience in streamlining end-to-end operations and enhancing customer experiences, she has a proven track record. Before her role at Cavalla Construction, Nikki spent over 17 years as a Project Manager and Business Consultant, working with firms in the DC area and serving various federal government agencies and private organizations.

Her academic background includes a Master's in International Management with a concentration in International Commerce and an undergraduate degree from the Catholic University of America, where she pursued a dual degree in Economics and Finance.

**NAICS Codes:** 236210 (*Industrial Construction*), 236220 (*Commercial Construction*), 237110 (*Utility Construction*), 237310 (*Road Construction*), 237990 (*Civil Construction*), 238110 (*Concrete Pouring*), 238910 (*Site Preparation*), 238990 (*Specialty Contracting*)



## Luna Concrete Inc. '24

Website: [lunaconcrete.com](http://lunaconcrete.com) Email: [tluna@lunaconcreteinc.com](mailto:tluna@lunaconcreteinc.com) Phone: (301) 352-5862

Certifications: MBE, DBE, SBE

**Luna Concrete, Inc.** is a concrete company focused on cast in place concrete, flat concrete, site concrete, road & highway construction, color & stamp concrete, and snow removal during the winter months. Luna Concretes clients are home builders, commercial, government, and infrastructure contractors. They are a company based in Maryland and perform work in Maryland, Washington, and Virginia. Luna Concrete's projects range from 10k to 2 million. They are currently MDOT MBE and WMATA certified and are CBSB (county base business) in Prince George's County.



**Teresa Luna** is the Vice President of Business Development, where she leads a group of four trusted officers to oversee her \$8 million dollar business. For the past 24 years, Teresa has worked tirelessly to become the self-made millionaire she is today and she's still growing her knowledge and expertise to this day. Teresa is a graduate of many leadership and professional development courses with leaders in her field such as Stanford University Graduate School of Business' Stanford Latino Entrepreneurship Initiative – Education: Scaling, Clark Construction's Strategic Partnership Program, Associated Builders and Contractors of Metro Washington's Leadership Development Program and has been named the National Association of Professional Women's Woman of the Year for two consecutive years. Teresa is also a leader in her local church community and the mother of five children.

**NAICS Codes:** 236117 (New Housing Construction), 236210 (Industrial Construction), 236220 (Commercial Construction), 237310 (Road Construction), 238110 (Concrete Work), 238910 (Site Preparation)



## IronShore Contracting, LLC '24

Website: [www.ironshorecontracting.com](http://www.ironshorecontracting.com) Email: [gmalcolm@ironshoregrp.com](mailto:gmalcolm@ironshoregrp.com) Phone: (443) 552-5732

Certifications: MBE, DBE/LBE, SBE

**IronShore Contracting** has been a trusted provider of roofing solutions for 16 years, specializing in the installation and maintenance of flat and low-slope roof systems for commercial, industrial, institutional, and retail buildings across Maryland, Virginia, and Washington D.C. IronShore offers comprehensive roof maintenance services and fabricates all sheet metal work and architectural metal wall panels in-house, ensuring strict quality control and adherence to schedules. IronShore installs and maintains a wide range of roofing systems, including EPDM, PVC, TPO, Modified Bitumen, Coal Tar Pitch, Cold Process, Architectural & Standing Seam Metal Roofing, Metal Siding Systems, and Green Roofs.



**NAICS Codes:** 238160 (Roofing Contractors), 236220 (Commercial Construction), 237990 (Civil Construction), 238170 (Siding Contractors), 238310 (Drywall Installation), 238390 (Finishing Contractors)



## Trucking & Logistics

### CBY Enterprises '23

Email: [rifeagwu@cbyenterprises.com](mailto:rifeagwu@cbyenterprises.com) Phone: (410) 636-0183

Certifications: DBE, MBE, SBE

**CBY Enterprises**, established in 1985, supplied top-notch MBE trucking services to their existing customer base as well as many high-profile projects within the Mid-Atlantic area. CBY Enterprises offers exceptional customer service to guarantee satisfaction. Their dedicated team of professionals strive to assist their clients in completing their projects safely and on time – every time. CBY Enterprises' primary services include aggregate deliveries, hourly truck rentals, and disposal and dump services.



**Clifton Cornish Jr.** represented CBY Enterprises for the TradePoint Atlantic Empowerment Academy. As the CEO and a truck driver for CBY Enterprises, Clifton was enthusiastic about participating in the program. He believes that focusing on heavy civil work would be extremely beneficial for the growth of CBY Enterprises, along with the coursework and networking opportunities offered through the Academy.

**NAICS Codes:** 238110 (Concrete Work), 238910 (Site Preparation), 423130 (Lumber Wholesale), 423320 (Masonry Wholesale), 484110 (General Trucking), 488410 (Towing Services), 488490 (Support Transportation), 561790 (Building Maintenance), 484220 (Bulk Trucking), 562111 (Waste Collection)



## Blackstone Materials '24

*DBA Labyrinth Logistics*

Website: [www.labyrinthlogistics.com](http://www.labyrinthlogistics.com) Email: [owner@labyrinthlogistics.com](mailto:owner@labyrinthlogistics.com) Phone: (410) 913-8838

Certifications: VOSB, VSBE, MBE, DBE, SBE, SBR

**Blackstone Materials** is a Baltimore Based trucking Company serving the DMV and surrounding areas. They utilize over 65 heavy duty 6 and 7 axle dump trucks and dump trailers to offer safe and reliable hauling 7 days a week, year round. Labyrinth Logistics is a minority and veteran owed company with DBE/MBE/SBE/VOSB certifications and are an FMCSA certified truck broker. They pride themselves on their ability to deliver more material faster, creating more efficiency and a better bottom line for their customers.



**Frank Taylor** has a lifetime of trucking experience. Frank grew up in Virginia, learning from family members who worked in the trucking industry, became a CDL driver, bought a truck of his own, and then grew his network and experience which allowed him to grow his own fleet and broker subcontractors. In addition to trucking, Frank also held a management position for WorldCom and obtained Circuit Design & Engineering Certification. He currently manages the company fleet, mechanics, sales, bids/contracts, dispatch, as well as the work orders, logistics and subcontractors.

**Anna Taylor** worked in executive and management administrative positions for over 15 years before becoming co-owner of Blackstone Materials. She worked for real estate, construction and non-profit companies, and also previously owned and operated two small businesses. She currently manages the administrative side of the company as well as HR, operations, insurance, compliance, and AR/AP.

**NAICS Codes:** 238910 (Site Preparation), 425120 (Wholesale Brokers), 484110 (General Trucking), 484220 (Bulk Trucking), 56211 (Waste Collection)



## Capital Logistics '24

Website: [www.capitallogisticsmd.com](http://www.capitallogisticsmd.com) Email: [gloria.baldwin@capitallogisticsmd.com](mailto:gloria.baldwin@capitallogisticsmd.com)

Phone: (410) 891-0407

Certifications: MBE, DBE, SBE

**Capital Logistics MD** is a women-owned heavy-duty trucking company that specializes in hauling intermodal import/export, dry van, reefer, and other transporting services. In addition to its core transportation services, Capital Logistics also offers Freight Forwarder and dispatch services, providing comprehensive solutions to meet diverse logistics needs.



**Gloria Baldwin** is the President and CEO of Capital Logistics MD, where she leads with a strong commitment to excellence and innovation in transportation. Since founding Capital Logistics in 2018 in Baltimore, Gloria has driven the company to become a prominent player in the trucking industry through her dynamic leadership and forward-thinking approach. Baldwin's passion for community empowerment, especially for women and minorities, highlights her visionary leadership, shaping the future of logistics with every achievement. Her commitment to sustainability is evident in the company's adoption of eco-friendly practices that reduce environmental impact while enhancing efficiency. Looking ahead, Baldwin aims to integrate advanced technologies to further improve operational agility and customer satisfaction.

**Imani Collins** is the Director of Recruitment at Capital Logistics, playing a pivotal role in the company's success since its founding in 2018. Throughout her tenure, she has spearheaded the creation of the Workforce Development training manual for CDL, new hire drivers, and has been responsible for developing and managing the company's marketing and strategy department. Collins' dedication to innovation continues to drive the company's commitment to sustainability and its eco-friendly business model.



**NAICS Codes:** 561242 (Courier Services), 488510 (Freight Brokerage), 541614 (Logistics Consulting), 484110 (General Trucking), 484230 (Specialized Trucking)



## Calderon Enterprises '23

Website: [calderonenterprisesmd.com](http://calderonenterprisesmd.com) Email: [i.calderon@calderonenterprisesmd.com](mailto:i.calderon@calderonenterprisesmd.com)

Phone: (443) 418-4694

Certifications: WOSB, MBE, DBE, WBE, 8(a)

**Calderon Enterprises** is a minority woman-owned small business that has over 70 years combined of industry experience with furniture installations, furniture repairs, and adjustments. Founded during the height of the COVID-19 Pandemic, Calderon Enterprises provides clients with excellent office furniture layout and design. Their primary services include interior construction renovations, furniture, and related furniture services. Calderon Enterprises can be the prime contractor, or they can team up with other new or established-prime contractors to fulfill each project. Calderon Enterprises delivers complete end-to-end solutions for office relocations and furnishings. Their extensive contracting experience includes installation, space planning and interior design, furniture procurement, and staff relocation coordination. They have worked with companies such as MAG Partners, Office Depot, Frederick Memorial Hospital, Webb Mason, and EPlus Technologies. They have also completed important projects for federal agencies including the FAA and Department of Defense.



**Ines Calderon** represented Calderon Enterprises for the TradePoint Atlantic Empowerment Academy. Ines is the CEO and President of Calderon Enterprises. She is a remarkable individual with an inspiring journey. Born in Milagro, Ecuador, Ines embarked on a life-changing journey when she immigrated to the United States in 2006. Her unwavering work ethic and relentless pursuit of excellence has driven her accomplishments from the very beginning. For the past four years, Ines has led Calderon Enterprises as their CEO. Under her strategic leadership, Calderon Enterprises has reached new heights. With her determination, exceptional management skills, and vision, she has guided Calderon Enterprises towards growth and prosperity. Ines embodies the values that have helped Calderon Enterprises propel forward: tireless work, resilience, and an unyielding commitment to success.

**NAICS Codes:** 541513 (IT Management), 484210 (Moving Services), 238320 (Painting Contractors), 236220 (Commercial Construction), 238330 (Flooring Contractors), 238390 (Finishing Contractors), 327214 (Glass Manufacturing), 493190 (Warehouse Services), 541410 (Interior Design), 561720 (Janitorial Services), 562119 (Waste Hauling)



## Roane's Rigging & Transfer Co., Inc. '23

Website: [www.roanesrigging.com](http://www.roanesrigging.com) Email: [roanesrigging@gmail.com](mailto:roanesrigging@gmail.com) Phone: (410) 325-7606

Certifications: DBE, MBE, SBE

**Roane's Rigging & Transfer Co.** is a family owned and operated minority business with almost 50 years of experience in the industry. Doc Roane worked at Sparrows Point in the early 60's but was intent on owning his own business. In 1967, he began Roane's delivery with one truck, which delivered commercial restaurant equipment and ice cream freezers for Ekloff and Hershey Ice Cream. By 1972, with the help of his wife Doris, he added more trucks and several employees and was on his way to becoming a name in Baltimore. By 1977, Doc expanded his services from basic delivery to include rigging and office relocation. Later that year, he began acquiring local city contracts and a contract with a National Defense Contractor that continues to present day. Kimberlee, Doc's daughter has stepped in as President since he passed. Although the services have now expanded to include demolition and facilities maintenance, they still operate under the same basic principles started by Doc. Roane's has worked in commercial and government contracting, completing all manner of projects, from the relocation of copiers in Baltimore City to the concrete demolition at the National Aquarium. Roane's primary services include rigging, facilities maintenance, office relocating, demolition, and millwrighting.



**Kimberlee Roane** represented Roane's Rigging & Transfer for the TradePoint Atlantic Empowerment Academy. Kimberlee is the President and Owner of Roane's Rigging & Transfer since the passing of her father in 1988. For more than 27 years she has maintained not only the reputation created by her father but managed to keep Roane's at the forefront by creating an environment of quality work and fair pricing. She credits her company's longevity to her parents' teaching and work ethic, as well as dedicated employees and a loyal customer base.

**NAICS Codes:** 238290 (*Building Equipment Contractors*), 238390 (*Finishing Contractors*), 238910 (*Site Preparation*), 238990 (*Specialty Contracting*), 484210 (*Moving Services*), 235940 (*Wrecking Demolition*)



# Engineering & Environmental Services

## Insight Engineering, Inc. '23

Website: [www.iengri.com](http://www.iengri.com) Email: [tony@iengri.com](mailto:tony@iengri.com) Phone: (301) 583-4640

Certifications: DBE, MBE, SBE

**Insight Engineering** was established in 1991. Their philosophy is to provide design and management services for the creation of cost-effective, practical, aesthetic, and environmentally sound projects. Services include design preparation and processing of Final Engineering plans to obtain all associated permits for construction, which include storm water management plans, site plans, grading and sediment control plans, horizontal control plans, street improvement plans, utility layout plans, and parcel map and subdivision mapping. Insight Engineering not only provides quality service in the United States but also has experience working on international projects in Southeast Asia and Latin America. The management team has combined experience exceeding 70 years in the construction industry. Insight Engineering primary services include real estate and land development, design and build, infrastructure, government projects, and historic building restorations.



**Antony Vaz** represented Insight Engineering for the TradePoint Atlantic Empowerment Academy. Tony is a professional engineer and contractor with a dedication for engineering, construction, entrepreneurship, and humanitarian aid. Tony is the CEO of Insight Engineering for over 25 years with a combined experience of 32 years in the civil engineering and project management industries. Prior to starting his own engineering firm, Tony worked for the Keith Companies as a project manager and for Adams-Streeter Civil Engineers as a project engineer. Tony received his bachelor's degree in civil engineering from Alliant International University in San Diego. He also earned his Project 500 Accelerator Certificate from Georgetown University.

**NAICS Codes:** 541310 (Architecture Services), 541330 (Engineering Services), 541350 (Building Inspection), 541360 (Geophysical Surveying), 541370 (Land Surveying), 236118 (Residential Remodeling), 237110 (Utility Construction), 236220 (Commercial Construction), 238910 (Site Preparation)



## D.W. Kozera, Inc. '24

Website: [www.dwkozera.com](http://www.dwkozera.com) Email: [scarroll@dwkozera.com](mailto:scarroll@dwkozera.com) Phone: (410) 823-1060

Certifications: MBE, DBE, SBE

**D.W. Kozera, Inc.** is a geotechnical consulting firm founded in Maryland in 1995 and is recognized as a Woman-Owned Business Enterprise certified small business. Their broad expertise has provided successful solutions to projects requiring geotechnical, geological, and environmental engineering services. With a portfolio of over 3,800 projects, D.W. Kozera offers expertise in the planning, design, and construction phases for a diverse range of projects. Their clientele includes public agencies, educational institutions, and private sector clients, reflecting their versatile approach to addressing complex engineering challenges. Their success is the result of their passion for their work, commitment to their clients, and the dedication and experience of their employees.



**Shana Carroll** is the President of D.W. Kozera, Inc. a MDOT DBE/SBE/MBE certified small business geotechnical firm specializing in solving geotechnical, geo-structural, and environmental challenges for clients throughout the Mid-Atlantic United States. Shana was formerly a regional manager with GeoStructures, Inc., where she was involved in the design, estimating, and pre-construction management of specialty geotechnical systems throughout the East Coast for 14 years. Prior to this role, Shana was an engineer at Geosyntec Consultants, focusing on geotechnical instrumentation and solid waste facility design.

**Josh Latham** is an Associate at D.W. Kozera, Inc., a MDOT DBE/SBE/MBE certified small business geotechnical firm specializing in solving geotechnical, geo-structural, and environmental challenges for clients throughout the Mid-Atlantic United States. Josh originally gained his PE license in South Carolina in 2015 and in Maryland in 2018 and has been working as an engineer since graduating from the University of South Carolina in 2008. Josh holds a Bachelor of Science in Civil and Environmental Engineering from the University of South Carolina and a Masters in Civil Engineering from the University of Missouri Science and Technology. He has extensive experience in foundation design, pavement design, earth retention, and slope stability analysis. Mr. Latham also has extensive experience in planning and executing various subsurface explorations and laboratory testing programs to characterize subsurface and geological conditions.



**NAICS Codes:** 541330 (Engineering Services), 541360 (Geophysical Surveying), 541380 (Testing Laboratories), 541690 (Scientific Consulting), 541715 (R&D Engineering)



## Kim Engineering '23

Website: [www.kimengineering.com](http://www.kimengineering.com) Email: [MatthewPak@kimengineering.com](mailto:MatthewPak@kimengineering.com) Phone: (410) 501-3669

Certifications: DBE, MBE, SBE

**Kim Engineering** is a Baltimore based multidisciplinary engineering firm founded in 1993 by Sunny Kim. Sunny graduated from Virginia Tech with a master's degree in geotechnical engineering. Some of Kim Engineering's core services include Geotech engineering, civil engineering, surveying, environmental investigation, drilling and subsurface utility engineering services, and QA/ QC materials testing. Kim Engineering primarily works with schools, government entities, and private commercial corporations. Some of their recent projects include the Towson University science building, the Kaiser Permanente building in New Carrollton, Columbia Local Park, the UMBC event center, Armistead Gardens School, and various road/ intersection expansions throughout Maryland. They currently have a total of 85 employees and have grown exponentially over the last couple years.



**Andrew Sailo** represented Kim Engineering for the TradePoint Atlantic Empowerment Academy. Andrew is currently the director of environmental services at Kim Engineering. Andrew was a former environmental specialist for Kim Engineering before leaving in 2014 to work for Intertek Professional Service Industries (PSI) as a project manager and department manager of environmental services. Andrew returned to Kim Engineering in 2022 to work in his current role. Andrew graduated from the University of Maryland College Park with an environmental science degree in land and water resource management. Andrew is excited to grow his business development skills and looking forward to expanding their partnership with TradePoint Atlantic.

**NAICS Codes:** 541320 (*Landscape Architecture*), 541330 (*Engineering Services*), 541370 (*Land Surveying*), 541380 (*Testing Laboratories*), 561990 (*Support Services*), 541620 (*Environmental Consulting*)



## Green Mechanics '23

Website: [greenmechanics.co](https://greenmechanics.co) Email: [ldavis@greenmechanics.com](mailto:ldavis@greenmechanics.com) Phone: (443) 802-4458

**Green Mechanics Benefit LLC** is an ecological engineering firm based in Prince George's County, Maryland. They design and deploy nature-based infrastructure systems that help municipalities, institutions, and private developers meet environmental compliance goals while generating water quality and carbon credits. Their core technologies include Algal Turf Scrubbers (ATS) for nutrient and sediment removal, woodchip bioreactor gardens for nitrate polishing, and IoT-enabled monitoring systems for real-time water quality tracking.



They are proud alumni of the Johns Hopkins Social Innovation Lab and the Halcyon Climate Fellowship DMV Cohort, and we have collaborated with partners such as Black Yield Institute, the Town of Bladensburg, and Evanston, IL, to deliver community-centered green infrastructure. Their work spans from stormwater bus shelter retrofits and recycled shipping container marketplaces to tertiary treatment retrofits for small- and medium-scale wastewater treatment plants.



**Larry Davis** represented Green Mechanics Benefits at the TradePoint Atlantic Empowerment Academy as the lead consultant. With a background in Ecological Technology Design and Entrepreneurship from the University of Maryland, Larry is dedicated to restoring severely degraded ecosystems worldwide. Prior to starting Green Mechanics, his work encompassed green infrastructure project management in the District of Columbia/Southern Maryland and community engagement across the Mid-Atlantic, Philippines, Bahamas, and Brazil, focusing on tailored environmental stewardship and research initiatives.

In addition to his professional endeavors, Larry serves as a mentor and changemaker for Roots Africa, supporting African entrepreneurs in farming and integrating nature-based technologies into their operations.

**NAICS Codes:** 541620 (*Environmental Consulting*), 221320 (*Sewage Treatment*), 237110 (*Utility Construction*), 924110 (*Administration of Air and Water Resources*)



## Electrical Services

### Lightning Electric '23

Website: [lightningelectricmd.com](http://lightningelectricmd.com) Email: [s.merritt@lepower.biz](mailto:s.merritt@lepower.biz) Phone: (443) 480-5589

Certifications: DBE, MBE, SBE

**Lightning Electric** is a Baltimore based company that has master electrical licenses in 10 counties throughout the state of Maryland. Their primary services include ceiling fans, recessed lights, chandeliers, electrical wiring installation, transformers, permitting, consulting, fire alarm systems, whole house surge protectors, wiring repair, and maintenance. Lightning Electric is dedicated to providing the highest quality electrical services at the fairest price to homeowners and commercial buildings throughout Maryland.



**Sekwan Merritt** represented Lightning Electric for the TradePoint Atlantic Empowerment Academy. Sekwan is a visionary entrepreneur, electrical contractor, and social advocate, driven by the desire to empower returning citizens and at-risk youth through opportunities, growth, and mentorship. As the owner and founder of Lightning Electric, he has transformed his company into an influential Minority Business Enterprise, focused on providing exceptional electrical services for residential and commercial projects across Maryland, Pennsylvania, and Virginia. With a strong background in electrical engineering, business, and contracting, Sekwan's journey began while he was incarcerated, where he dedicated himself to learning and self-improvement. After his release in 2017, he established Lightning Electric and quickly transitioned from subcontracting to securing significant contracts with homeowners, businesses, and real estate investors. Sekwan's dedication to community development is evident in his work with various projects, including the Towns at Eager Park in East Baltimore.

**NAICS Codes:** 238210 (Electrical Contractor)



## Plexus Group '24

Website: [www.plexus-group.net](http://www.plexus-group.net) Email: [acrawford@plexus-group.net](mailto:acrawford@plexus-group.net) Phone: (410) 777-8233

Certifications: MBE, WBE

**Plexus Group** provides turn-key electrical systems, structured cabling, wireless communications, security systems, and audio-visual systems. With over 25 years of experience, Plexus has offices in Baltimore, MD and Chesapeake, VA. The company focuses primarily on state and local government, K-12, higher education, transportation, and public works markets. Since 2022, Plexus has been a signatory contractor to IBEW and looks forward to expanding into other vertical markets, to aid overall business growth.



**Cristina Vena** was born in Madrid, Spain. She attended the Universidad Complutense de Madrid and completed a 5-year degree, equivalent to a Master's in Demographics. Her first job was in a multinational environment as a Major Account Executive. While working, she earned an Executive MBA. Cristina Vena has served as the President and CEO of Plexus Group since 2006. As co-founder of Plexus, Cristina has previously held various positions within the company such as Chief Financial Officer and Chief Operations Officer. Cristina possesses many years of business experience and expertise in a wide variety of disciplines.

Cristina has one son, Marcus Mosby, who closely assists her with the management and operations of Plexus Group. In her spare time, Cristina cares for over eighty horses on her personal farm in West Virginia. Cristina is a firm believer that determination and character will always prevail. Her resilience, both in the business world and in her personal life, has proven this theory to be true.

**NAICS Codes:** 238210 (*Electrical Contractors*), 423430 (*Computer Equipment Wholesaling*), 517919 (*Telecom Resellers*), 541330 (*Engineering Services*)



## Facilities, Cleaning & Maintenance

### D&L Cleanup '23

Website: [dlcleanup.com](http://dlcleanup.com) Email: [info@dlcleanup.com](mailto:info@dlcleanup.com) Phone: (410) 462-1200

Certifications: DBE, MBE, SBE

**D&L Cleanup** is a full service commercial cleaning company who specializes in cleaning and sanitation for businesses in the Baltimore-Washington area.



Their services include janitorial services, construction cleaning, event cleaning, COVID-19 sanitization, commercial cleaning, and fire watch procedures. They provide comprehensive construction cleaning services to meet the needs of developers and general contractors. Their team consists of over 20+ years of experience in commercial cleaning and has been awarded the Top 50 and Top 100 City of Baltimore Minority Owned Business and a two time recipient of the Fortune Magazine Top 100 Fastest Growing Inner-City Businesses Award Winner. Through effective management, communication, and rapid response, D&L Cleanup provides high quality services at economical and competitive prices. They approach each project with a genuine desire to meet the customers' goals. The industries D&L Cleanup has worked with include construction, military installations, hotels and casinos, auto dealerships, medical facilities, banks, schools, offices and warehouses, and distribution centers.



**Leslie Rashid** represented D&L Cleanup for the TradePoint Atlantic Empowerment Academy. Leslie is the current President of D&L Cleanup. Leslie and Donna started D&L Cleanup in May 2009 and have seen their company grow over the years. Leslie attended Spelman College pursuing a degree in psychology and is extremely excited to be working closely with TradePoint Atlantic.

**NAICS Codes:** 561790 (Building Maintenance), 561720 (Janitorial Services), 561740 (Carpet Cleaning), 561790 (Building Maintenance), 561210 (Facilities Support), 238990 (Specialty Contracting)



## Lombard Exteriors, LLC '24

Website: [www.lombardexteriors.com](http://www.lombardexteriors.com) Email: [aabebe@lombardexteriors.com](mailto:aabebe@lombardexteriors.com) Phone: (301) 284-3200

Certifications: MBE, DBE, SBE, ACDBE, MWAA LDBE

**Lombard Exteriors LLC** is a Maryland based national facility and construction management MBE firm servicing clients in 46 states. Lombard's construction division is currently managing projects for the United States Post Office and the United States Army, totaling over five million (\$5M) in project value. Lombard's facility management division has been designated as a Preferred National Vendor with CubeSmart and Extra Space (the largest storage company in the country); where over 500 work orders are processed per year. Servicing forty six states, Lombard's partnerships include, but not limited to: CubeSmart, Extra Space, LifeStorage, Public Storage, O'Reilly Auto Parts, Target, Hensel Phelps, Gilbane Building Company, Comcast, CBRE, and more.



**Areaya Yohannes** founded Lombard Exteriors in September of 2017 as solely a local facility management support company in Boston, MA, serving only Public Storage. Since then, Lombard has grown substantially where revenues have exceeded \$5M. Mr. Yohannes graduated from the University of Massachusetts with a degree in Economics and Finance. He was recruited into Prudential's coveted PACE management analyst program starting out of college and then went on to attend American University Washington College of Law.

In his professional career, Mr. Yohannes has worked as an Economic Analyst for two Congressional Commissions (US Trade Deficit Review Commission and the US-China Economic and Security Review Commission), Assistant Procurement Director for the City of Norfolk, Policy Chief for the US Federal Emergency Management Agency (FEMA), and as Corporate Policy Chief for the Maryland National Capital Park and Planning Commission.

**NAICS Codes:** 444120 (Paint Supply Stores), 238320 (Painting Contractors), 562910 (Environmental Cleanup), 238160 (Roofing Contractors), 237310 (Road Construction), 324121 (Asphalt Manufacturing)



## Specialized Consulting Services

### Brown Safety Consulting '23

Website: [brownsafetyconsulting.com](http://brownsafetyconsulting.com) Email: [wbrown@brownsafetyconsulting.com](mailto:wbrown@brownsafetyconsulting.com)

Phone: (443) 416-6443

Certifications: DBE, MBE, SBE

**Brown Safety Consulting** has provided safety consulting services for numerous reputable general contractors and specialty contractors in the Baltimore, MD and Washington, D.C. metropolitan areas since 2019. They have assisted with safety management on various projects for many different companies, such as HITT Contracting, Gilbane, Parsons, Hensel Phelps, Skanska, and PerLectric. Brown Safety Consulting aims to become the premier safety consulting firm in the Mid-Atlantic region and beyond. In four short years, Brown Safety Consulting has established itself as a reputable and dependable safety consulting firm that provides experienced and dedicated safety professionals to deliver their services to their clients. Their primary services include safety program review and development, site safety audits, incident investigations, risk assessments, assistance with OSHA citations, site-specific safety program development, full-time inspectors, and safety training.



**Will Brown** represented Brown Safety Consulting for the TradePoint Atlantic Empowerment Academy. Will is the President and Owner of Brown Safety Consulting with over 28 years of experience in providing health, safety, and environmental (HSE) services in the Mid-Atlantic region and beyond. A graduate of Marshall University with a master's degree in occupational safety and health, Will gained extensive experience in providing safety leadership and strategic direction for large organizations with multiple business units.

Will possesses a Certified Safety Professional (CSP) designation, along with several other safety certifications. Will had always been passionate about assisting companies, both big and small, in the development, implementation, and management of HSE programs.

**NAICS Codes:** 541690 (Scientific & Technical Consulting)



## Mud Stew Modern '24

Website: [www.mudstewmodern.com](http://www.mudstewmodern.com) Email: [lisa@mudstewmodern.com](mailto:lisa@mudstewmodern.com) Phone: (703) 855-4767

Certifications: Women Owned

**Mud Stew Modern**, rooted in landscape architecture, urban planning, photography, and the arts, specializes in landscape objects, styling, and curated elements that reflect each client's distinctive vision and intentions. Whether working with designers, business owners, venue operators, homeowners, or realtors, Mud Stew Modern approaches every project with a focused perspective, bringing their client's outdoor spaces or custom-designed pieces to life. In addition, MSM offers an online marketplace of curated storied outdoor living objects, blending the work of landscape architects, designers, artists, and contractors.



From initial concepts to final placement, they guide clients through the entire outdoor site furnishing procurement process, ensuring that each selection and arrangement contributes to a cohesive narrative that resonates with their client's story, by providing options that combine repurposed, reproduced, and modern innovations.



**Lisa Eppley-Pelusi** is passionate about supporting and advocating for designers, users, artists, and manufacturers who create beautiful spaces and the thoughtfully curated objects that complete them. A graduate of Penn State's Landscape Architecture program, Lisa spent over a decade honing her skills in landscape architecture and urban planning with renowned global firms such as EDAW and AECOM.

Her creative and technical expertise eventually led her to explore small business photography and wall gallery design. Through her venture, Mud Stew Photography and Design, she artfully blended personal connections to outdoor spaces with curated home displays, incorporating professional photography, children's artwork, and vintage family photos. Her belief that outdoor living is where people thrive, adapt, and find celebration in change, eventually shifted her to a contractor role as a furniture procurement specialist and exterior designer for landscape architects. These combined endeavors evolved into Mud Stew Modern, reflecting a broader vision, while honoring its origins.

Throughout her career, Lisa has collaborated with vendors and award-winning design firms across the Baltimore, Annapolis, and DC areas, contributing her expertise to marketing materials, design, procurement, and outdoor furnishings. For Lisa, the most fulfilling aspect of her work is partnering with creative minds to perfect the final placement of objects in exquisitely designed spaces.

**NAICS Codes:** 561730 (Landscaping Services), 541320 (Landscape Architecture), 541613 (Marketing Consulting)



For additional information or to apply, visit  
[www.tpaempowermentacademy.com](http://www.tpaempowermentacademy.com)